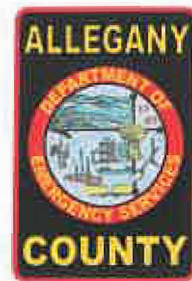




ALLEGANY COUNTY
Department of Emergency Services
9-1-1 Joint Communications Division

11400 P.P.G. Road, S.E.
Cumberland, MD 21502
Office: 301-777-7111 — Fax: 301-724-8928



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Roger L. Bennett, *Division Chief*

November 2, 2016

Peter Fink, President
Russ Bassett Corporation
8189 Byron Road
Whittier, CA 90606

Dear Mr. Fink,

Allegany County's encounter with Russ Bassett's sales and install team has been nothing but an exceptional experience. Because this was a competitive bid process for Allegany County, there were no perceived favorites or notions to who may be chosen. Having no real issues with our current console furniture that we had operated with for over the past 10 years; whoever was to be selected, had their work cut out for them. From the beginning of our process the Russ Bassett product stood out. Their quality construction, cable manage options, and design possibilities pushed Russ Bassett to the top.

Even though Jeff Nelson our Sales Representative did not start at the very beginning of the process, upon joining the team, he soon became our sole point of contact for all matters. Scott Morsch the on-site install manager brought it all together. Scott's experience with the product's install and design along with his positive can-do attitude produced an excellent experience for our Dispatchers and operations.

I give my strongest recommendation to anyone looking to purchase dispatch center furniture. The Russ Bassett team not only sells a strong functional product; they ensure all needs of the process are taken care of.

Sincerely,

Roger Bennett
Chief

911 Joint Communications Division